
THE PLACE TO LEARN ABOUT ABRASIVES

United Abrasives' Mission

United Abrasives, Inc. is committed to challenging itself each day in exceeding its' customers expectations with outstanding service, top quality products, innovative marketing programs and the opportunity to grow their business' profitably. SAIT training seminars are intensive training classes that will help improve your business' profitability by helping you to understand SAIT products and marketing strategies. This is an opportunity provided to you, as one of our customers', complements of United Abrasives, Inc./ SAIT, so take advantage and sign up today!

General Information

United Abrasives' training seminars are open to distributors giving them an opportunity to visit the facility in Willimantic, Connecticut and learn more about abrasives. During the 2 day seminar there will be an overview of abrasive products including bonded, coated, brushes, and accessory items. Attendees will also be given a plant tour of our manufacturing facility and participate in a hands-on demonstration.

Schedule

The 2-day seminars are held at our facility in Willimantic, Connecticut. (See the agenda for more information). We ask that attendees arrive either the night before the seminar begins or the morning of. Anyone flying needs to book his/her flight in and out of Bradley International Airport or T.F. Green Airport. Returning flights should be scheduled for departure after 5:30 p.m. on the second day of the seminar.

Transportation

Attendees are responsible for transportation to and from the airport, the hotel, and United Abrasives, Inc. There are rental car agencies located at the airports.

Lodging

United Abrasives, Inc. will make all hotel arrangements to and will pay for 1 or 2 nights lodging, depending upon when attendees arrive. Please do not make reservations at the Nathan Hale Inn yourself. We will pay for the room charge only (phone calls and other incidentals are the guests' responsibility). Everyone is doubled up in a room. If a single is requested, United Abrasives Inc. will pay for half of the cost of the room. Please note a single room request is upon hotel availability.

Meals

Meals are included. We provide breakfast, lunch, and dinner on the first day of class, and breakfast and lunch on the second day. Your enrollment packet consists of an enrollment form and dinner menu, all of which must be turned in at the same time to ensure enrollment.

Dress/ Attire

Dress is business casual (no suits).

ACCOMODATIONS

Nathan Hale Inn & Conference Center

855 Bolton Road, Storrs, CT 06268 • Phone (860) 427-7888 • Fax (860) 427-7850

Website: <http://www.nathanhaleinn.com>



The newly built Nathan Hale Inn and Conference Center offers deluxe accommodations and a variety of versatile meeting spaces in the midst of the historic University of Connecticut campus in Storrs. This 100-room, Colonial-style inn is the perfect setting for scholars, guest speakers, visiting parents and Husky fans. Visit their web site for more information: <http://www.nathanhaleinn.com>

B R E A K F A S T



Breakfast - The attendees of the SAIT training classes will be able to order breakfast at the Blue Oak Café at the Nathan Hale Inn from 7:00 a.m. – 8:00 a.m. **When ordering breakfast you must give your room number to insure you are not billed for it.** All those attending the SAIT Training classes are invited (and urged) to attend this breakfast. It is not only a great way to start your day, but it is also a perfect opportunity to make contacts and meet the others attending the SAIT Training classes.

LUNCH & DINNER

Lunch for the attendees of the SAIT training classes will be served each day from 12:00 p.m.- 1:00 p.m. in the cafeteria at the United Abrasives plant. All those attending the SAIT Training classes are invited to attend this lunch.

Dinner for the attendees of the SAIT training classes will be served on the 1st day of classes (only) at 5:30 p.m. at Asian Bistro. All those attending the SAIT Training classes are invited (and urged) to attend this dinner as it is a perfect opportunity to make contacts and meet the others attending the SAIT Training classes.

Asian Bistro

95 Storrs Rd, Mansfield CT 06226 • Phone (860) 456-8316

Manufacturing Headquarters:

United Abrasives, Inc.

185 Boston Post Rd. North Windham, CT 06256 • Tel. (860) 456-7131 • Fax (860) 456-8341

Day 1 Thursday _____

| | |
|-------------------------|--|
| 7:00 a.m. - 8:00 a.m. | Breakfast at the Nathan Hale Inn |
| 8:15 a.m. - 8:30 a.m. | Coffee at United Abrasives (Please do not arrive before 8:00 a.m.) |
| 8:30 a.m. - 10:30 a.m. | Introduction to United Abrasives |
| 10:30 a.m. - 10:45 a.m. | Break |
| 10:45 a.m. - 12:00 p.m. | Plant Tour to include the following: <ul style="list-style-type: none">• Manufacturing Operations• Shipping (Carousel) |
| 12:00 p.m. - 1:00 p.m. | Lunch |
| 1:00 p.m. - 2:15 p.m. | Plant Tour (Cont'd) <ul style="list-style-type: none">• Standard Quality Control Tests• Random Warehouse• Coated Abrasives/ Belts |
| 2:15 p.m. - 3:30 p.m. | Technical Product Training <ul style="list-style-type: none">• Standard UA Training Manual• Questions and Answers• Sample Product Failures and Their Causes |
| 3:30 p.m. - 3:45 p.m. | Break |
| 3:45 p.m. - 4:30 p.m. | Technical Product Training (Cont'd) |
| 5:30 p.m. | Dinner at local restaurant |

Day 2 Friday _____

| | |
|-------------------------|--|
| 7:00 a.m. - 8:00 a.m. | Breakfast at the Nathan Hale Inn |
| 8:15 a.m. - 8:30 a.m. | Coffee at United Abrasives (Please do not arrive before 8:00 a.m.) |
| 8:30 a.m. - 10:30 a.m. | Technical Product Training |
| 10:30 a.m. - 10:45 a.m. | Break |
| 10:45 a.m. - 11:00 a.m. | Customer Service |
| 11:00 a.m. - 12:00 p.m. | Overview of Product Catalog |
| 12:00 p.m. - 1:00 p.m. | Lunch |
| 1:00 p.m. - 1:30 p.m. | Grinding Test |
| 1:30 p.m. - 2:30 p.m. | Hands-On Product Training Grinding/ cutting with a variety of Type 27 & Type 1 Products |
| 2:30 p.m. - 2:45 p.m. | Break |
| 2:45 p.m. - 3:30 p.m. | Product Incident Reports Product Evaluation Reports Problem Resolutions with Reference to Competitive Product |
| After 3:30 p.m. | Wrap Up Session/ Questions & Answers Depart |

Training Class Enrollment Forms (2 pages)
DEADLINE FOR ENROLLMENT IS ALWAYS ON THE TUESDAY 4 WEEKS PRIOR TO THE TRAINING CLASS

 Send enrollment form to: Kim Hughes - Fax: (860) 456-8341 or
 e-mail: khughes@unitedabrasives.com

| | | |
|--|---|---|
| Your First & Last Name: (first can be nickname) | | |
| Company Name: | | |
| Title: | | |
| United Abrasives, Inc. Rep: | | |
| Address: | | |
| City, State, Zip: | | |
| Phone & Fax: | | |
| Email Address: | | |
| Please check off nights needed for HOTEL? | <input type="checkbox"/> Wednesday | <input type="checkbox"/> Thursday |
| Please check off rooming choice for HOTEL - Must be filled in | <input type="checkbox"/> Single* Occupancy Upon Hotel Availability | <input type="checkbox"/> Double-Occupancy |
| Are you a male or a female? | Male | Female |
| All rooms are non-smoking | Non-Smoking Only | |
| Eating BREAKFAST at the Nathan Hale Inn (served 7:00-8:00 a.m.) | Yes | No |
| DINNER at the Asian Bistro (Thursday- meal choices on Page 5) You will not be enrolled until we receive page 4 & 5 completely filled out. | | |

Schedule

 The 2-day seminars are held at our facility in Willimantic, Connecticut. (See [agenda](#) for more information).

Dress

Business casual (no suits)

Lodging

United Abrasives (UA) will pay for 2 nights lodging* at the Nathan Hale Inn in Storrs, Connecticut. UA will pay for the room charge only (phone calls and other incidentals are to be paid for by guests at check-out). Please bring either a credit card or \$50 cash for a room deposit even if UA is paying the room cost because a small deposit is required at check-in. It will be refunded to you minus incidentals.

* **Everyone will be doubled up in a room. If a single is requested, UA. will pay for ½ of the room charge.** Single room request is upon Hotel availability. Please do not make reservations at the Nathan Hale. UA will make the arrangements for you.

Meals

We provide breakfast, lunch, and dinner the first day of class (choose menu choices). We also provide breakfast and lunch (pizza) on the second day. If you have any special dietary needs (such as from a recent surgery or diabetes), please write them on your menus as every meal is pre-ordered. There will be orange juice, soda, water, coffee, decaf and regular tea available for you during the two days at training.



Meal Choices Thursday _____ 5:30 pm

**Training Classes
United Abrasives, Inc.-Willimantic, CT
-Dinner at Asian Bistro-**

Name: _____

Hibachi Entrée: **Please Choose One**

Vegetable _____

Chicken _____

Steak _____ **Circle One:** Medium, Medium Rare, Rare or Well Done

Shrimp _____

Scallop _____

(Served with choice of Mushroom Soup or House Salad) **Please Circle One**

*****Beer, Wine and Soft Drinks will be served*****

DIRECTIONS TO NATHAN HALE INN (on the UCONN Campus): 855 Bolton Road • Storrs, CT 06268 • (860) 427-7888

To Nathan Hale Inn/ From Rhode Island: Take Route 6 West into North Windham. Once in North Windham (past Wal-Mart) take a right onto Route 6 West. Once on Route 6 West, take the 1st exit. At the end of the ramp take a right. Take left onto Route 195 North. Proceed straight to the first stop sign; take a left onto Gilbert Road. Proceed straight and take a left onto Gilbert Extension (first left, next to South Campus Dorms).

To Nathan Hale Inn/ From New York/Stamford, CT: Take 95 North to 91 North to 84 East. From 84 East, take exit 68. Once off exit make a right onto 195 South. Proceed straight for approximately 10 minutes. Once on campus take a right onto Mansfield Rd. Proceed straight to first stop sign; take a left onto Gilbert Road. Proceed straight and take a left onto Gilbert Extension (first left, next to South Campus Dorms).

To Nathan Hale Inn/ From Boston, MA: Take 90 West to 84 West. From 84 West, take exit 68. Once off exit make a left onto 195 South. Proceed straight for approximately 10 minutes. Once on campus take a right onto Mansfield Rd. Proceed straight to first stop sign; take a left onto Gilbert Road. Proceed straight and take a left onto Gilbert Extension (first left, next to South Campus Dorms).

To Nathan Hale Inn/ From Springfield/Holyoke, MA: Take 91 South to 84 East. From 84 East, take exit 68. Once off exit make a right onto 195 South. Proceed straight for approximately 10 minutes. Once on campus take a right onto Mansfield Rd. Proceed straight to first stop sign; take a left onto Gilbert Road. Proceed straight and take a left onto Gilbert Extension (first left, next to South Campus Dorms).

To Nathan Hale Inn/ From Bradley International Airport: From the airport, take 91 South to 84 East. From 84 East, take exit 68. Once off exit make a right onto 195 South. Proceed straight for approximately 10 minutes. Once on campus take a right onto Mansfield Rd. Proceed straight to first stop sign; take a left onto Gilbert Road. Proceed straight and take a left onto Gilbert Extension (first left, next to South Campus Dorms).

To Nathan Hale Inn/ From 84 West: Take exit 68 off of 84 West. Once off exit make a left onto 195 South. Proceed straight for approximately 10 minutes. Once on campus take a right onto Mansfield Rd. Proceed straight to first stop sign; take a left onto Gilbert Road. Proceed straight and take a left onto Gilbert Extension (first left, next to South Campus Dorms).

To Nathan Hale Inn/ From 84 East: Take exit 68 off of 84 East. Once off exit make a right onto 195 South. Proceed straight for approximately 10 minutes. Once on campus take a right onto Mansfield Rd. Proceed straight to first stop sign; take a left onto Gilbert Road. Proceed straight and take a left onto Gilbert Extension (first left, next to South Campus Dorms).

To Nathan Hale Inn/ From Chucks and Margaritas Restaurant: Turn right (North) on SR-32 (Safford Rd) for 1.1 mi. Turn right onto 195 (Storrs Rd) for 4.1 mi. Turn right onto Mansfield Dr for 0.2 mi.

To Nathan Hale Inn/ From United Abrasives, Inc.: Turn left out of the UA driveway. Take US Route 6 West to 195 North/Storrs Rd.. Follow to Uconn campus. Take left onto Mansfield. At first stop sign, take a left onto Gilbert. Take the second left, and The Nathan Hale Inn will be in front of you.

DIRECTIONS TO UNITED ABRASIVES: 185 Boston Post Rd. • Willimantic, CT 06226 • (860) 456-7131

To United Abrasives/ From Rhode Island: Take Route 6 West into North Windham. Once in North Windham (past Wal-Mart) continue over the bridge. United Abrasives is on the right after the traffic lights.

To United Abrasives/ From New York/Stamford, CT: Take I-95 North to Exit 27A (towards TRUMBULL/WATERBURY). Merge onto Colonel Henry Mucci Hwy. Take CT-8 North towards CT-15 N/Shelton/Waterbury. Take the CT-15 N/MERRITT PKWY exit- exit number 9. Take the I-91 North exit 68N-E- towards CT-66 E/HARTFORD/MIDDLETOWN. Merge onto I-91 N. Take the US-5 N exit 29- towards I-84/EAST HARTFORD/BOSTON/CT-15. Merge onto US-5 N. Stay straight to go onto CT-15 N. Take the I-384 E exit 59- towards PROVIDENCE. I-384 E becomes US-6 E. Take the CT-6 exit towards PROVIDENCE/DANIELSON/WINDHAM AIRPORT. Turn Left onto Route 6 at the end of the ramp. United Abrasives is on the right after the traffic light.

To United Abrasives/ From Boston, MA: Take Central Artery, Fitzgerald Expy, RT-3, US-1, I-93 and go South for 1.1 miles. Exit Central Artery, Fitzgerald Expy, RT-3, US-1, I-93 via ramp at sign reading "Exit 20 Mass. Pike West / Albany Steet" and go Southwest for 0.2 miles. Turn right on I-90 and go West for 55 miles. Exit I-90 via ramp at sign reading "Exit 9 I-84 / US-20 to Hartford / New York City" and go West for 0.5 miles. Continue on I-84 and go Southwest for 20 miles. Exit I-84 via ramp at sign reading "Exit 70 CT-32 to Willington / Willimantic" and go Southwest for 0.6 miles. Turn left on CT-32 and go South for 14 miles. Turn left on ramp and go Northeast for 0.2 miles. Continue on US-6 and go East for 2.7 miles. Exit US-6 via ramp to CT-66, Boston Post Rd and go East for 0.5. Turn left on CT-66, Boston Post Rd at sign reading "CT-66 W to Willimantic" United Abrasives is on the right after the traffic light.

To United Abrasives/ From Springfield/Holyoke, MA: Take I-91 South towards AGAWAM/HARTFORD- CT. Take the I-84 East/ CT-2 East exit 30 (on the left towards E. Hartford/New London). Take the I-384 E exit- 59- towards PROVIDENCE. I-384 E becomes US-6 E. Take the CT-6 exit towards PROVIDENCE/DANIELSON/WINDHAM AIRPORT. Turn Left onto Route 6 at the end of the ramp. United Abrasives is on the right after the traffic light.

To United Abrasives/ From Bradley International Airport: Take CT-20 East towards I-91/HARTFORD/SPRINGFIELD. Take the I-91 South exit towards HARTFORD. Take the I-84 East/CT-2 East exit- 30- on the left towards E. HARTFORD/NEW LONDON. Take the I-384 E exit- 59- towards PROVIDENCE. I-384 E becomes US-6 E. Take the CT-6 exit towards PROVIDENCE/DANIELSON/WINDHAM AIRPORT. Turn Left onto Route 6 at the end of the ramp. United Abrasives is on the right after the traffic light.

To United Abrasives/ From The Nathan Hale Inn: Take right onto Route 195 South. Proceed on 195 South. Turn left onto US6 East ramp. Follow to end (you will encounter a large curve). Take a left at the traffic light. United Abrasives is on the right after the traffic light.

DIRECTIONS TO Asian Bistro: 95 Storrs Rd. Mansfield, CT 06226 (860) 456-8316

To Asian Bistro/ From Nathan Hale: Take right onto Route 195 South. Proceed on 195 South for 6.3 miles take a right into East Brook Mall – Restaurant is in the back of the mall.

DIRECTIONS TO THE ALNAVEIGH INN & RESTAURANT: 957 Storrs Road • Willimantic, CT 06268 • (860) 429-4490

To The Altnaveigh/ From United Abrasives: Turn left out of the UA driveway. Take US Route 6 West to 195 North/ Storrs Rd.. Follow toward Uconn campus. Before campus, the restaurant will be on your right.

To The Altnaveigh/ From The Nathan Hale Inn: Leave the UConn campus and take a right onto 195 North/Storrs Rd. The restaurant is on that road on the left.