



UA-SAIT training classes will help improve your business' profitability by helping you to understand SAIT products and marketing strategies.

**Classroom Instructions**



**Experienced Instructors**



**Plant Tour**



**Demonstration**





### General Information

- Open to distributors giving them an opportunity to visit our facility in North Windham, Connecticut and learn more about abrasives.
- During the 2 day seminar there will be an overview of abrasive products including bonded, coated, brushes, and accessory items.
- Attendees will also be given a plant tour of our manufacturing facility and participate in a hands-on demonstration.

### Flights & Transportation

- We ask that attendees arrive either the night before the seminar begins or the morning of.
- Anyone flying needs to book his/her flight in/ out of Bradley Int. Airport or T.F. Green Airport.
- Returning flights should be scheduled for departure after 3:30 p.m. on the second day of the seminar.
- Attendees are responsible for transportation to and from the airport, the hotel, and UA/SAIT. There are rental car agencies located at the airports.

### Lodging

#### Hotel information will be emailed with confirmation prior to training

- **Please do not make reservations at the hotel yourself** - UA/SAIT will make all hotel arrangements & will pay for 1 or 2 nights (depends on room choice)
- We will pay for the room charge only (phone calls and other incidentals are the guests' responsibility).
- **Everyone is doubled up in a room**

**IF A SINGLE IS REQUESTED** - UA/SAIT will pay for 1/2 of the room charge only (1 night stay)

- Please note a single room request is based upon hotel availability

**Food** - We provide breakfast, lunch, & dinner on the first day. Breakfast & lunch on the second day

**Dress/ Attire** – Business casual (**no open toe shoes**)

# AGENDA-DAY 1

|   |  |
|---|--|
| 6:30am – 7:30am   | Breakfast at hotel   |
| MUST LEAVE HOTEL BY 7:30 AM TO ARRIVE ON TIME TO UA/SAIT. |  |
| 8:15am – 8:45am   | Introduction to United Abrasives   |
| 8:45am – 11:00am  | Technical Product Training -Grinding   |
| 11:00am-11:10am   | Break  |
| 11:15am – 11:55am   | Hands-on: Grinding   |
| 12:00 pm – 12:30pm  | Lunch  |
| 12:35pm – 1:25pm  | Plant Tour to include the following<br>Manufacturing Operations – Press Room, Mix Room,<br>Plate Breakers, and Ovens |
| 1:30pm – 1:55pm   | Quality Control Tests  |
| 1:55pm – 2:40pm   | Technical Product Training<br>- Cutting<br>- Sample Product Failures and Their Causes                                |
| 2:45pm – 3:15pm   | Hands-on: Cutting  |
| 3:15pm – 3:30pm   | Break  |
| 3:35pm – 4:50pm   | Technical Product Training<br>-Coated & Accessories  |
| 4:50 pm – 5:10pm  | Day One Questions & Wrap Up  |
| 5:10 PM   | Depart for Restaurant  |

# AGENDA-DAY 2

6:30am – 7:30am Breakfast at hotel

MUST LEAVE HOTEL BY 7:30 AM TO ARRIVE ON TIME TO UA/SAIT.

8:15am - 8:30am Coffee at United Abrasives (Please do not arrive before  
8:00am)

8:35am – 9:15am Hands-on: Coated

9:15am – 9:45am Technical Product Training

- Non-Woven

- Metal Carbide Blades

9:45 am– 10:45 am Technical Product Training

- Wire Wheel, Brushes & Burs

10:45am – 11:00am Break

11:00am – 11:30am Hands-On : Non-Woven, Carbide Cutting

11:30am – 12:00pm Competition

12:00pm – 12:30pm Wrap Up Session/ Questions & Answers

-Website / You Tube

-Certificate Presentations

12:30pm Lunch/Depart



**Training Class Enrollment Form**

**Please note our classes fill up fast – first come first serve!**

You will not be enrolled until we receive pages 5 & 6 completely filled out.

Send this enrollment form to: **Eric Milot** - Fax: (860) 456-8341 or e-mail: emilot@unitedabrasives.com

|  |  |   |
|--|--|---|
| Your First & Last Name:<br>-----   | -----  |   |
| Training Date Interested In (Month / Days):  |  |   |
| Company Name:  |  |   |
| Title:   |  |   |
| Address:   |  |   |
| City, State, Zip:  |  |   |
| Phone Number   |  |   |
| Email Address:   |  |   |
| United Abrasives, Inc. Rep:  |  |   |
| Please check off nights needed for HOTEL?  | <input type="checkbox"/> <b>Wednesday</b>  | <input type="checkbox"/> <b>Thursday</b>  |
| Please check off rooming choice<br><b>Must check off either single or double occupancy</b> | <input type="checkbox"/> Single Occupancy<br><ul style="list-style-type: none"> <li>• UA-SAIT Will Pay For ½ Of The Room Charge Only (1 NIGHT STAY)</li> <li>• Please Note A Single Room Request Is Upon Hotel Availability</li> </ul> | <input type="checkbox"/> Double-Occupancy |
| Are you a male or a female?  | Male   | Female                                    |



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Meal Choices Thursday \_\_\_\_\_ 5:30 pm

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**Training Classes**  
**United Abrasives, Inc. - North Windham, CT**  
**-Dinner at Japanese Steakhouse**

**Name:** \_\_\_\_\_

Hibachi Entrée: **Please Choose One**

Vegetable \_\_\_\_\_

Chicken \_\_\_\_\_

Steak \_\_\_\_\_ **Circle One**: Medium, Medium Rare, Rare or Well Done

Shrimp \_\_\_\_\_

Scallop \_\_\_\_\_

(Served with choice of Mushroom Soup or House Salad) **Please Circle One**